Awakening Your Visual Intelligence: Converting Data Silos to Risk Networks

SPEAKERS

Phil Wotton

Head of Project Management & Operations, Group Insurable Risk | BAE Systems Plc

Ilka McHugh

Principal Customer Success Manager | Riskonnect, Inc.

Mike Roberts

VP Analytics | Riskonnect, Inc.

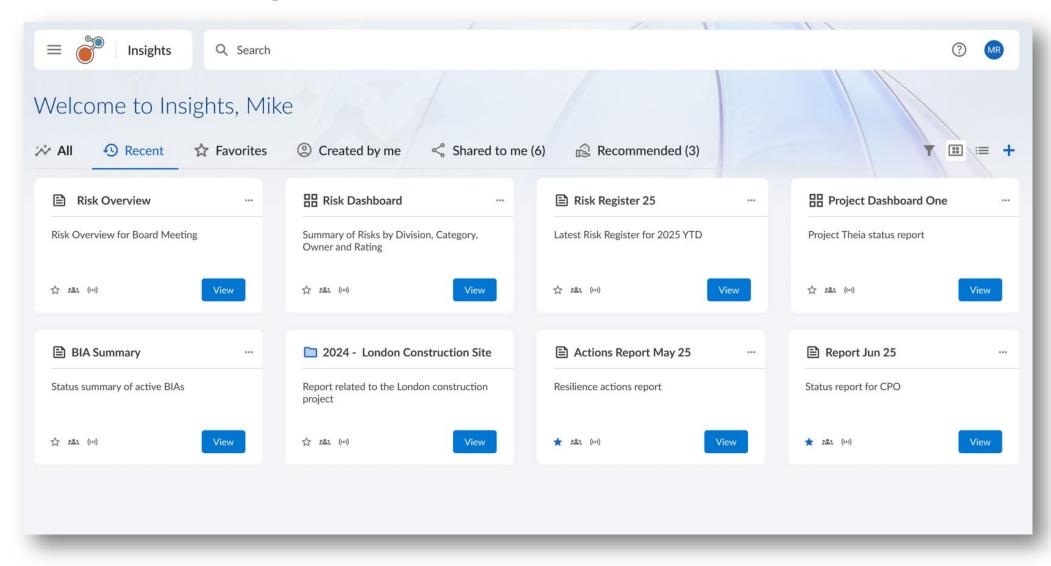


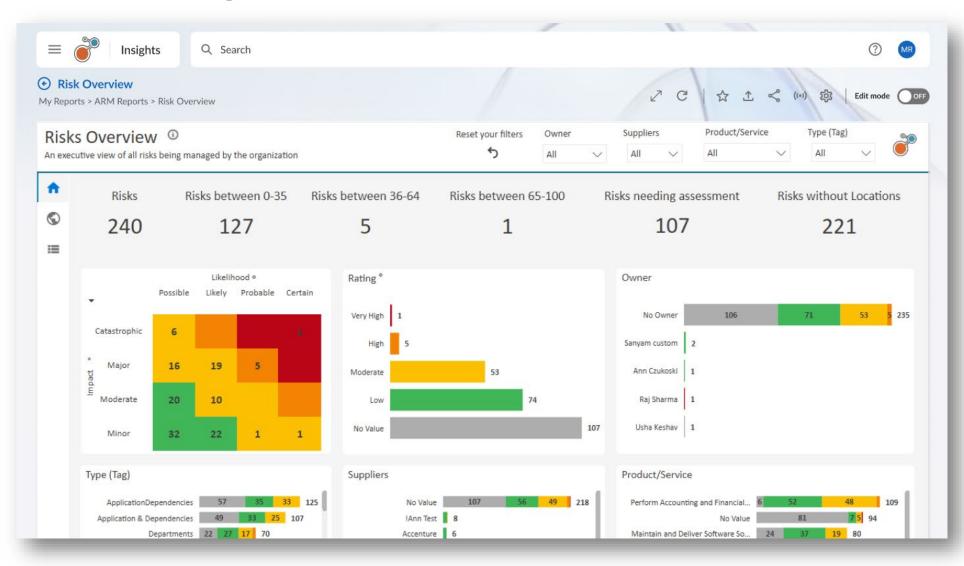
Centralized reporting and analytics for Risk Management

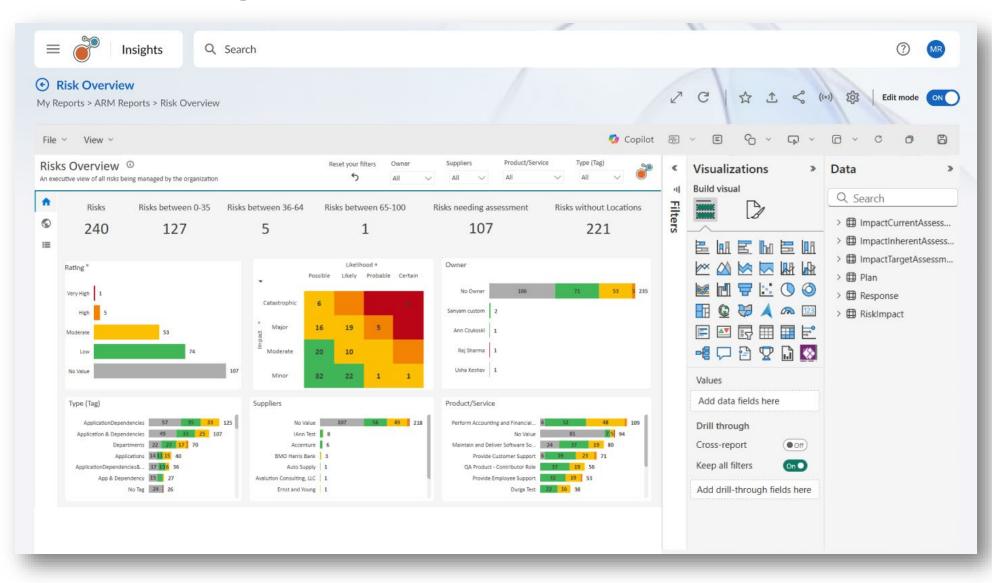


Built on a performant, scalable, and Al-ready platform

- Use of modern data processing and storage approaches
- Leverages modern data visualization tools
- Strengthen stakeholder communication
- Enable users to analyze, create, and share content
- Harness Al-powered innovative roadmaps









BAE Systems Client Journey

From Disparate Systems to Connecting Data that Matters

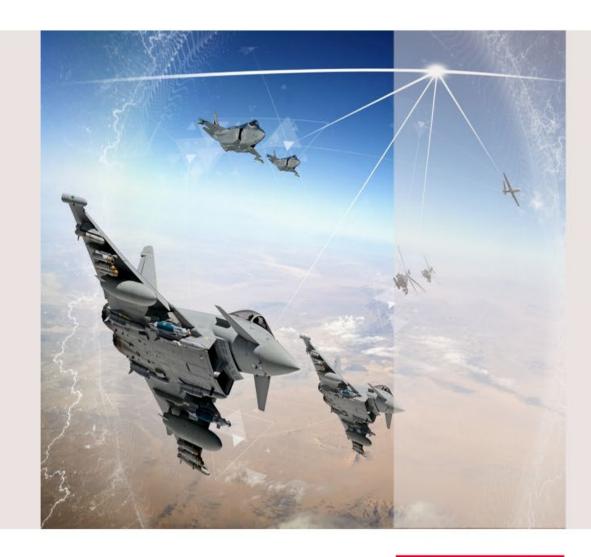


Our business

At BAE Systems, we provide some of the world's most advanced, technology-led defence, aerospace and security solutions.

We employ a skilled workforce of around 107,000 people in more than 40 countries.

Working with customers and local partners, we develop, engineer, manufacture, and support products and systems to deliver military capability, protect national security and people, and keep critical information and infrastructure secure.







Risk maturity

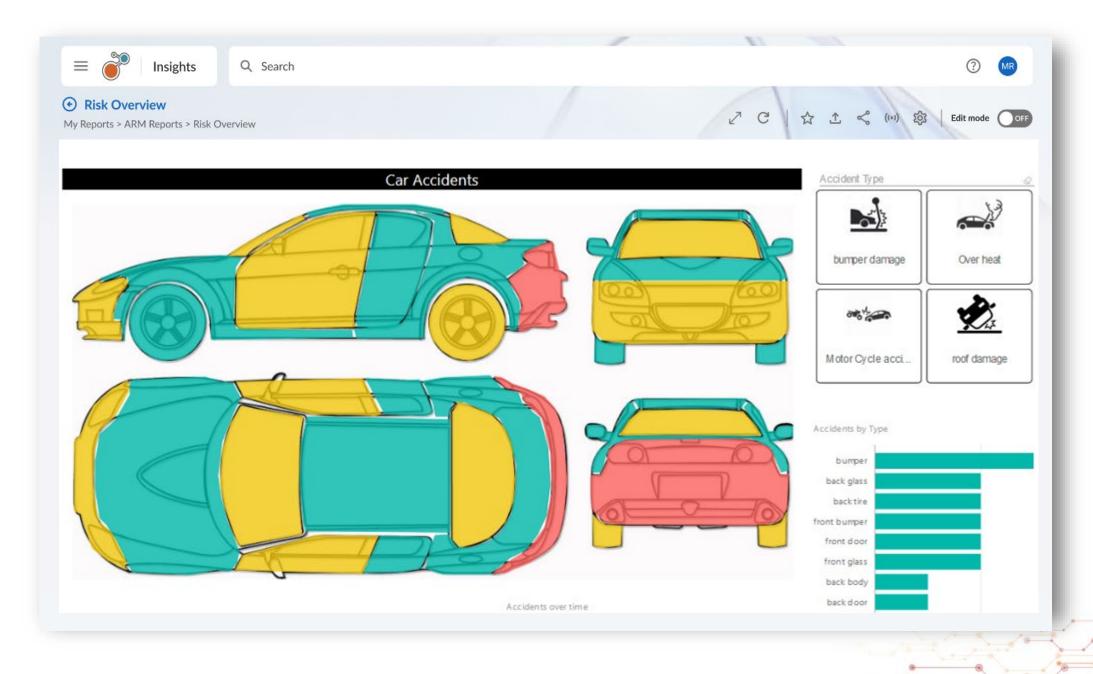




What problems are we solving?













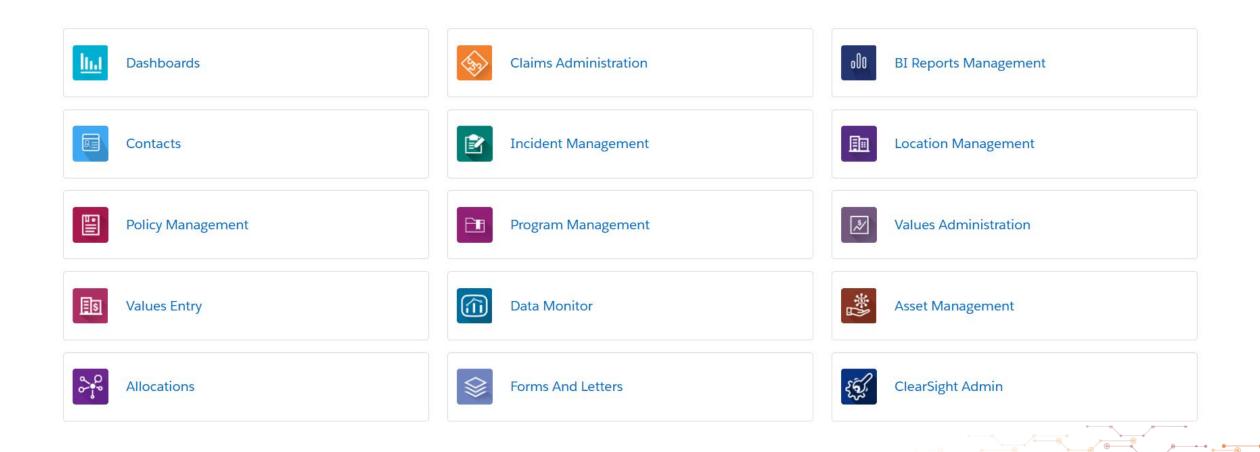
What Comes Next?

FAQ and Q&A

CONNECTING RISKS THAT MATTER

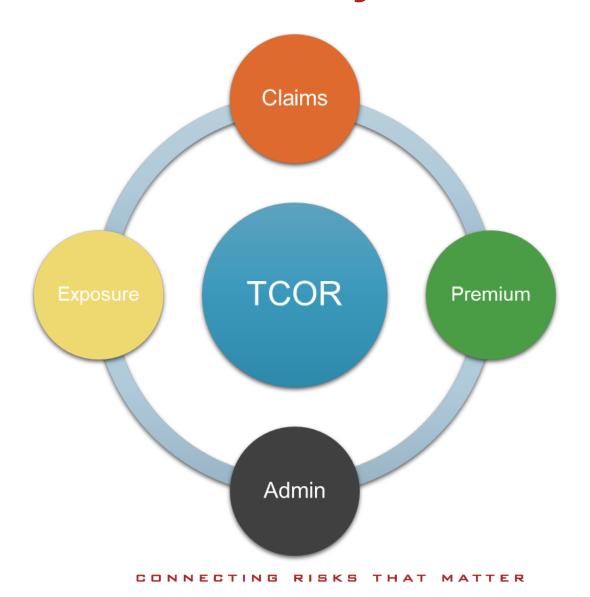


Knowing Where Your Data is





Total Cost of Risk – and Beyond







Why Include Risk Management Cost?

- Upfront costs reduce future losses (ROI of prevention).
- Provides visibility into safety, loss prevention and compliance investments.
- Helps balance insurance spend vs. risk management and prevention spend.
- Encourages a proactive vs. reactive approach to risk.





Why Does (enhanced) TCOR Matter?

- Visibility: See the full cost of risk, not just premiums.
- Benchmarking: Compare internally and/or peers/industry standards.
- Optimization: Find savings by shifting dollars to prevention.
- Strategic Decisions: Informs risk financing & capital allocation.

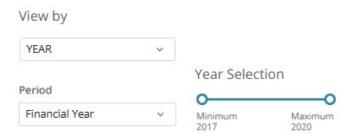


Total Cost of Risk Summary

Displaying the Total of Cost of Risk and TCOR Rate, covering costs arising from the Insurable side of your organization: Losses arising from Claims; Insurance premiums; and process, 3rd party and administration costs.

Select a 'view by', and amend the time range in scope. Dates reflect financial year rather than loss year.

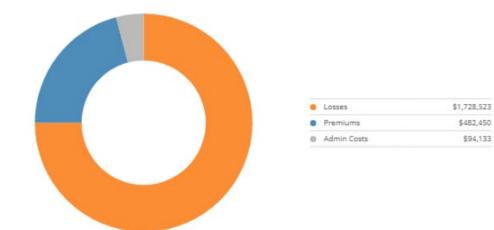
To drill down on the charts use the 'Expand details' button and explore other levels of data.

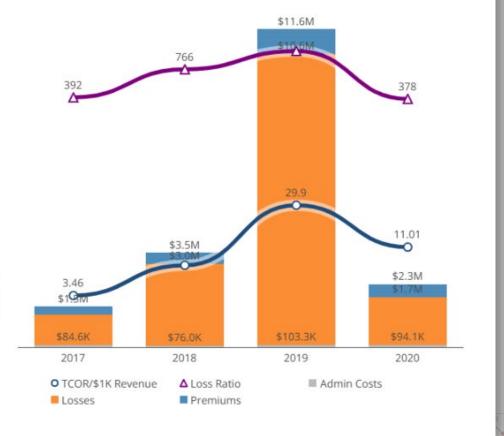


TCOR for 2020: \$2.31M ≥ -80%

TCOR Rate / \$1K Revenue: $11.01 \ge -63\%$

Loss Ratio: 378% ≥ -68%







Questions?

CONNECTING RISKS THAT MATTER

MATRIX

Thank You!



Connect with me.





Phil Wotton

phil.wotton@baesystems.com

w: baesystems.com



Ilka McHugh
Ilka.mchugh@riskonnect.com
w: riskonnect.com
in in/IlkaMcHugh



Mike Roberts
mike.roberts@riskonnect.com
w: riskonnect.com
in in/Mike-roberts-59b0b42