PROGRAM GUIDE



PartnerKonnect

Riskonnect's fast-growing, global network of partners that deliver value-added services, integrations, and customized solutions to some of the world's most prestigious organizations.

THE POWER OF PARTNERSHIP

Riskonnect's PartnerKonnect program is a global network of top management and consulting firms, solution and technology service providers, and technology and platform providers – all dedicated to helping organizations transform the way they manage risk.

WHY PARTNER WITH RISKONNECT?

Join forces with Riskonnect and our connected community of risk, compliance, and sustainability experts. Our partners play a critical role in helping us put the very best tools and expertise in the hands of our customers. And Riskonnect gives you the opportunity to partner with a global leader in integrated risk management solutions. Together, we can help customers make risk decisions with confidence.



ACCELERATE YOUR GROWTH

Leverage Riskonnect's marketleading platform and proven track record to unlock new revenue streams and expand your business.



DEEPEN YOUR RELATIONSHIPS

Get closer to your customers by building out your offerings with complementary solutions.



STAND OUT FROM COMPETITION

Solve customers' problems with end-to-end risk and compliance solutions

GET ALL THE SUPPORT YOU NEED

Riskonnect's PartnerKonnect program gives you a fully built blueprint for success.

SALES & MARKETING

You have access to a wide range of sales and marketing collateral, including e-books, case studies, brochures, and more to help generate demand and close the sale.

TECHNICAL TRAINING & SUPPORT

You can expand your knowledge with a comprehensive training lineup, including web-based product training and ongoing technical support.

PARTNERKONNECT PORTAL

You can view a complete library of sales and training resources, submit deal registrations, and more via a special partner portal.

PARTNERKONNECT PROGRAM OPTIONS

S	Global Management & Consulting Services	Solution Provider and Technology Services	Technology & Platform
	Includes GSIs and major consulting firms.	Includes Platform SIs, VARs, Resellers, and industry specific consultants	Includes ISVs, Cloud Infrastructure, Platform Providers
Refer Riskonnect Solutions			
Earn commission by referring your customers to Riskonnect for their risk management technology needs	\bigotimes	\bigcirc	\bigotimes
Co-sell Joint Solutions	\bigotimes		
Earn commission by co-selling joint solutions to customers			
Resell Riskonnect Solutions			
Earn revenue share by selling Riskonnect solutions to your customers			



INTEGRATED RISK MANAGEMENT SOLUTIONS:

RISK MANAGEMENT

CLAIMS ADMINISTRATION

ESG

THIRD-PARTY RISK MANAGEMENT

ENTERPRISE RISK MANAGEMENT

INTERNAL AUDIT

GOVERNANCE & COMPLIANCE

HEALTH & SAFETY

HEALTHCARE PATIENT SAFETY & RISK MANAGEMENT

ABOUT RISKONNECT

Riskonnect is the leading integrated risk management software solution provider. Our technology empowers organizations with the ability to anticipate, manage, and respond in real-time to strategic and operational risks across the extended enterprise.

More than 1,200 customers across six continents use our unique riskcorrelation technology to gain previously unattainable insights that deliver better business outcomes.

CONTACT

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